

Itron Fact Sheet

Itron is a world-leading technology and services company dedicated to the resourceful use of energy and water. We provide comprehensive solutions that measure, manage and analyze energy and water. Our broad product portfolio includes electricity, gas, water and thermal energy measurement devices and control technology; communications systems; software; as well as managed and consulting services. With thousands of employees supporting nearly 8,000 customers in more than 100 countries, Itron applies knowledge and technology to better manage energy and water resources.

Together, we can create a more resourceful world. Join us: www.itron.com.

ITRON BY THE NUMBERS

160M



communication modules deployed

8,000+



customers in more than 100 countries

8.5%



invested annually in R&D

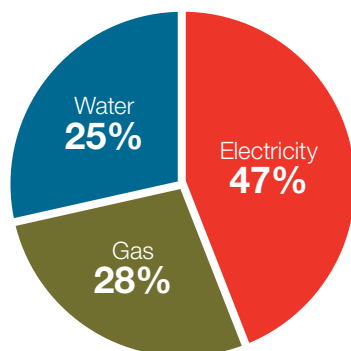
1,000



patents registered or under evaluation

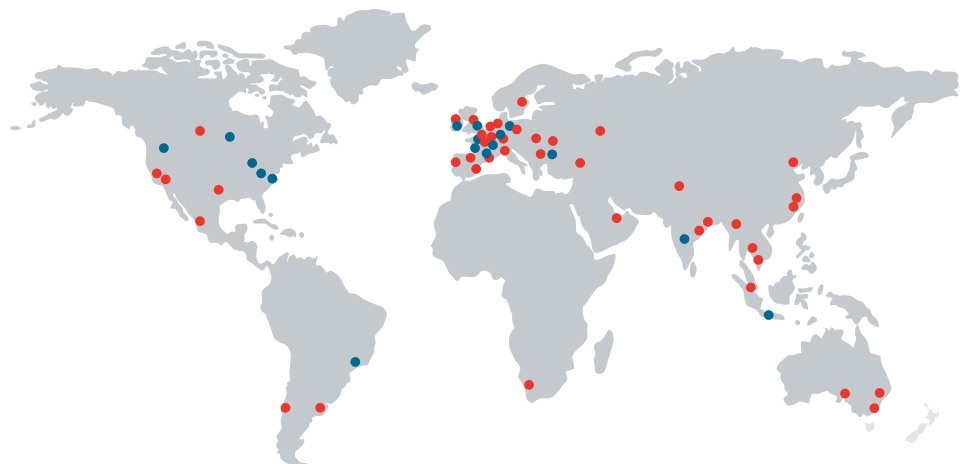
FULL YEAR 2016 REVENUE

\$2.0 billion



GLOBAL LOCATIONS

58 locations, including 17 major* offices



*more than 100 employees

ITRON AROUND THE GLOBE



North America

More than 2,700 employees



EMEA

More than 3,000 employees



Latin America

More than 500 employees



Asia-Pacific

Nearly 1,000 employees



ITRON ADVANTAGE

- » No other company has more experience – **160 million communication modules deployed**
- » Leading industry innovator – **We invented AMR and AMI**
- » Electricity, gas and water leader in end-to-end solutions
- » Data leader with **38 million meters globally** managed by Itron's MDMS
- » Best service and support in the industry

INDUSTRY RECOGNITION



- » Top Leader in Navigant Research Leaderboard Report for Utility Field Area Networking, Q4 2016
- » Grid Edge 2016 Award, Greentech Media
- » Leader position in Gartner's Magic Quadrant for Meter Data Management Products, 2013-2016
- » Top Leader in Navigant Research Leaderboard Report on Meter Data Management Systems, Q4 2015
- » 2016 Asia Pacific Frost & Sullivan Smart Grid Solutions Company of the Year
- » 20 Most Promising Utilities Technology Solution Providers 2015, CIO Review
- » 2014 North America Frost & Sullivan Smart City Company of the Year
- » TMC 2015 Smart Grid Product of the Year Award for Itron's OpenWay Riva™ platform

OUR SOLUTIONS



Measure

- » Sensors
- » Meters
- » Controls
- » Communications Modules



Manage

- » Enterprise Meter Data Management
- » Fixed, Mobile & Hybrid Networks
- » Multi-protocol Deployment (RF, Cellular, PLC)



Analyze

- » Forecasting
- » Analytics
 - Distributed
 - Intelligence Centralized



Services

- » Outcomes as a Service
- » Managed Services
- » Software as a Service
- » Consulting
- » Efficiency & Demand Response Program Evaluation
- » System & Solution Integration



Join us in creating a more **resourceful world**.
To learn more visit **itron.com**

CORPORATE HQ

2111 North Molter Road
Liberty Lake, WA 99019 USA

Phone: 1.800.635.5461

Fax: 1.509.891.3355

While Itron strives to make the content of its marketing materials as timely and accurate as possible, Itron makes no claims, promises, or guarantees about the accuracy, completeness, or adequacy of, and expressly disclaims liability for errors and omissions in, such materials. No warranty of any kind, implied, expressed, or statutory, including but not limited to the warranties of non-infringement of third party rights, title, merchantability, and fitness for a particular purpose, is given with respect to the content of these marketing materials. © Copyright 2017 Itron. All rights reserved. 101230FS-15 06/17