

Itron Fact Sheet

Itron enables utilities and cities to safely, securely, and reliably deliver critical infrastructure services to communities in more than 100 countries. Our portfolio of smart networks, software, services, meters and sensors helps our customers better manage electricity, gas and water resources for the people they serve. By working with our customers to ensure their success, we help improve the quality of life, ensure the safety and promote the well-being of millions of people around the globe. Itron is dedicated to creating a more resourceful world. Join us: www.itron.com.

ITRON BY THE NUMBERS

200M+



communication
modules
deployed

8,000+



customers
in more than
100 countries

8%+



invested
annually
in R&D

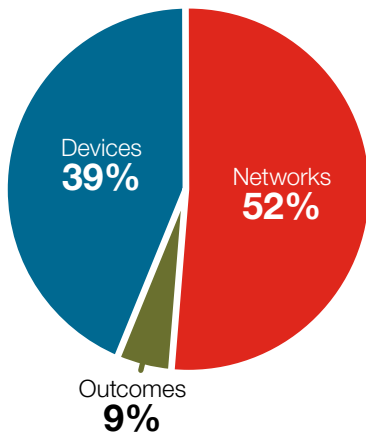
1,400+



patents
registered or
in application

FULL YEAR 2018 REVENUE

\$2.4 billion



GLOBAL LOCATIONS

62 locations, including 18 major* offices



*more than 100 employees

ITRON AROUND THE GLOBE



North America

More than 3,200 employees



EMEA

More than 2,700 employees



Latin America

Nearly 700 employees



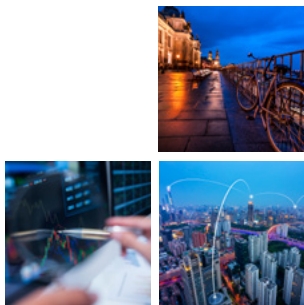
Asia-Pacific

More than 1,200 employees



ITRON ADVANTAGE

- » Global leader in Industrial Internet of Things
- » No other company has more experience – **200 million communication modules deployed**
- » Leading industry innovator – **we invented AMR and AMI**
- » Electricity, gas and water leader in end-to-end solutions
- » Data leader with **38 million meters globally** managed by Itron's MDMS
- » Best service and support in the industry



INDUSTRY RECOGNITION

- » Number One in Navigant Demand Response and Field Area Networking Leaderboards
- » Visionary for Three Consecutive Years in Gartner Magic Quadrant for Managed Machine-to-Machine Services, Worldwide
- » Recipient of Prestigious Chairman's Award from the Alliance to Save Energy
- » Leader for Six Consecutive Years in Gartner Magic Quadrant for Meter Data Management Products
- » 2018 Asia Pacific Frost & Sullivan AMI Company of the Year
- » 2017 Hungarian Investor of the Year for Research & Development
- » Golden Peacock Global Award for Sustainability from the Institute of Directors, India
- » GridEdge 2016 Award for Leadership at the Edge for OpenWay® Riva IoT Solution

ITRON CAPABILITIES



Measure

- » Sensors
- » Meters
- » Controls
- » Communications modules



Manage + Analyze

- » Enterprise meter data management
- » Forecasting
- » Analytics
 - Distributed intelligence
 - Centralized



Collect + Connect

- » Fixed, mobile and hybrid networks
- » Multi-protocol deployment (Radio Frequency, Cellular, PLC)



Deliver Results

- » Outcomes services
- » Managed services
- » Software as a service
- » Consulting
- » Efficiency and demand response program evaluation
- » System and solution integration



Join us in creating a more **resourceful world**.
To learn more visit **itron.com**

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