

Itron Fact Sheet

Itron enables utilities and cities to safely, securely, and reliably deliver critical infrastructure services to communities in more than 100 countries. Our portfolio of smart networks, software, services, meters and sensors helps our customers better manage electricity, gas and water resources for the people they serve. By working with our customers to ensure their success, we help improve the quality of life, ensure the safety and promote the well-being of millions of people around the globe. Itron is dedicated to creating a more resourceful world. Join us: www.itron.com.

ITRON BY THE NUMBERS

200M+



communication
modules
deployed

8,000+



customers
in more than
100 countries

8%+



invested
annually
in R&D

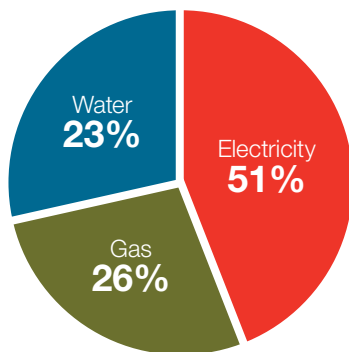
1,400+



patents
registered or
in application

FULL YEAR 2017 REVENUE

\$2.0 billion



GLOBAL LOCATIONS

62 locations, including 17 major* offices



*more than 100 employees

ITRON AROUND THE GLOBE



North America

More than 3,500 employees



EMEA

More than 2,800 employees



Latin America

Nearly 700 employees



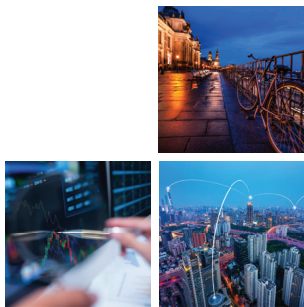
Asia-Pacific

More than 1,000 employees



ITRON ADVANTAGE

- » Global leader in Industrial Internet of Things
- » No other company has more experience – **200 million communication modules deployed**
- » Leading industry innovator – **we invented AMR and AMI**
- » Electricity, gas and water leader in end-to-end solutions
- » Data leader with **38 million meters globally** managed by Itron's MDMS
- » Best service and support in the industry



INDUSTRY RECOGNITION

- » Itron Ranked Number One in Navigant Demand Response Leaderboard
- » Itron Receives Prestigious Chairman's Award from the Alliance to Save Energy
- » Recognized as Leader in the 2017 Gartner Magic Quadrant for Meter Data Management Products
- » Awarded 2017 Hungarian Investor of the Year for Research & Development
- » Recognized as Visionary in 2016 Gartner Magic Quadrant for Managed Machine-to-Machine Services, Worldwide (SSNI)
- » 2016 Asia Pacific Frost & Sullivan Smart Grid Solutions Company of the Year
- » 20 Most Promising Utilities Technology Solution Providers 2015, CIO Review
- » 2014 North America Frost & Sullivan Smart City Company of the Year
- » TMC 2015 Smart Grid Product of the Year Award for Itron's OpenWay® Riva platform

ITRON CAPABILITIES



Measure

- » Sensors
- » Meters
- » Controls
- » Communications modules



Manage + Analyze

- » Enterprise meter data management
- » Forecasting
- » Analytics
 - Distributed intelligence
 - Centralized



Collect + Connect

- » Fixed, mobile and hybrid networks
- » Multi-protocol deployment (Radio Frequency, Cellular, PLC)



Deliver Results

- » Outcomes services
- » Managed services
- » Software as a service
- » Consulting
- » Efficiency and demand response program evaluation
- » System and solution integration



Join us in creating a more **resourceful world**.
To learn more visit **itron.com**

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